

April 30, 2008

Outline of business results**Consolidated Net sales and Profits**

(Millions of yen)

	1Q 2006	1Q 2007				1Q 2008				Consolidated to non-consolidated ratio
	Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year	
Net sales	116,816	123,788	100.0%	+6,971	+6.0%	126,354	100.0%	+2,565	+2.1%	1.08
Operating income	6,664	7,577	6.1%	+912	+13.7%	7,821	6.2%	+244	+3.2%	1.11
Recurring profit	6,723	7,708	6.2%	+985	+14.7%	7,991	6.3%	+283	+3.7%	1.10
Net income	3,798	4,059	3.3%	+261	+6.9%	4,506	3.6%	+446	+11.0%	1.06

Non-consolidated Net sales and Profits

(Millions of yen)

	1Q 2006	1Q 2007				1Q 2008			
	Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year
Net sales	108,383	114,868	100.0%	+6,484	+6.0%	117,194	100.0%	+2,326	+2.0%
Operating income	5,840	6,727	5.9%	+886	+15.2%	7,023	6.0%	+295	+4.4%
Recurring profit	6,019	6,902	6.0%	+882	+14.7%	7,277	6.2%	+375	+5.4%
Net income	3,500	3,998	3.5%	+497	+14.2%	4,241	3.6%	+242	+6.1%

Quarterly change of consolidated Net sales

(Millions of yen)

	FY 2006	FY 2007			FY 2008		
	Amount	Amount	Difference to Last year	Change to Last year	Amount	Difference to Last year	Change to Last year
1Q (Jan. – Mar.)	116,816	123,788	+6,971	+6.0%	126,354	+2,565	+2.1%
2Q (Apr. – Jun.)	109,424	122,635	+13,211	+12.1%	-	-	-
3Q (Jul. – Sept.)	99,295	104,729	+5,433	+5.5%	-	-	-
4Q (Oct. – Dec.)	108,080	118,328	+10,247	+9.5%	-	-	-

Quarterly change of consolidated Recurring profit

(Millions of yen)

	FY 2006	FY 2007			FY 2008		
	Amount	Amount	Difference to Last year	Change to Last year	Amount	Difference to Last year	Change to Last year
1Q (Jan. – Mar.)	6,723	7,708	+985	+14.7%	7,991	+283	+3.7%
2Q (Apr. – Jun.)	9,711	10,880	+1,168	+12.0%	-	-	-
3Q (Jul. – Sept.)	3,087	3,923	+835	+27.1%	-	-	-
4Q (Oct. – Dec.)	6,972	8,008	+1,036	+14.9%	-	-	-

Consolidated Net sales by segments

(Millions of yen)

	1Q 2006	1Q 2007				1Q 2008			
	Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year
Total	116,816	123,788	100.0%	+6,971	+6.0%	126,354	100.0%	+2,565	+2.1%
System Integration business	75,571	77,138	62.3%	+1,566	+2.1%	75,817	60.0%	-1,320	-1.7%
Service and Support business	40,882	45,931	37.1%	+5,048	+12.3%	49,911	39.5%	+3,980	+8.7%
Other business	362	719	0.6%	+356	+98.2%	625	0.5%	-94	-13.1%

Non-consolidated Net sales by 4 segments

(Millions of yen)

		1Q 2006	1Q 2007				1Q 2008			
		Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year
System Integration business	SI related products	61,414	62,378	54.3%	+964	+1.6%	59,647	50.9%	-2,730	-4.4%
	Custom-made software etc.	7,148	7,704	6.7%	+556	+7.8%	8,983	7.7%	+1,278	+16.6%
Service and Support business	Supplies	17,175	20,071	17.5%	+2,896	+16.9%	22,270	19.0%	+2,199	+11.0%
	Maintenance, etc.	22,644	24,713	21.5%	+2,068	+9.1%	26,292	22.4%	+1,579	+6.4%

Consolidated Cash flows

(Millions of yen)

	1Q 2006	1Q 2007	1Q 2008
C/F from operating	-6,170	-371	3,029
C/F from investing	-1,795	-533	-982
C/F from financing	2,278	-3,354	-3,821

Consolidated Equity and Interest-bearing debt

(Millions of yen)

	2006 Mar. 31	2007 Mar. 31	2008 Mar. 31
Equity	61,109	73,160	87,666
Interest-bearing debt	16,383	11,160	10,398
Total assets	189,600	202,359	213,977
Equity ratio	32.2%	36.2%	41.0%
Interest-bearing debt ratio	8.6%	5.5%	4.9%

Non-consolidated Key strategic business

(Millions of yen)

	1Q 2006	1Q 2007			1Q 2008		
	Amount	Amount	Difference to Last year	Change to Last year	Amount	Difference to Last year	Change to Last year
MRO	18,273	21,229	+2,955	+16.2%	23,401	+2,172	+10.2%
SMILE(software)	1,744	1,741	-3	-0.2%	1,426	-315	-18.1%
ODS21	8,114	9,590	+1,475	+18.2%	9,677	+87	+0.9%
OSM	6,498	9,883	+3,385	+52.1%	12,006	+2,122	+21.5%
<Number of Sales> (Units)							
Copier	7,751	7,682	-69	-0.9%	7,576	-106	-1.4%
(of which color copier)	4,462	4,982	+520	+11.7%	5,130	+148	+3.0%
Server	9,991	10,618	+627	+6.3%	8,636	-1,982	-18.7%
PC	171,162	145,072	-26,090	-15.2%	139,953	-5,119	-3.5%

Non-consolidated Sales change of MRO business

(Millions of yen)

	1Q 2006	1Q 2007			1Q 2008		
	Amount	Amount	Difference to Last year	Change to Last year	Amount	Difference to Last year	Change to Last year
MRO	18,273	21,229	+2,955	+16.2%	23,401	+2,172	+10.2%
"tanomail"	17,106	20,205	+3,098	+18.1%	22,530	+2,325	+11.5%
Non-"tanomail" MRO	1,167	1,024	-143	-12.3%	871	-152	-14.9%
"tanomail" proportion within MRO	93.6%	95.2%			96.3%		

Future Plans

Plans of consolidated Net sales and profits

(Millions of yen)

	1Q 2008 (Result)	1H 2008 (Plan)	FY 2008 (Plan)
Net sales	126,354	255,500	489,000
Operating income	7,821	18,430	30,900
Recurring profit	7,991	18,600	31,200
Net income	4,506	9,685	16,030