

July 29, 2011

Outline of business results**Consolidated Net sales and Profits**

(Millions of yen)

	2009 Jan. - Jun.	2010 Jan. - Jun.				2011 Jan. - Jun.						
	Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Plan	Ratio to Plan	Difference to Last year	Change to Last year	Consolidated to non-consolidated ratio
Net sales	228,160	244,295	100.0%	+16,134	+7.1%	249,144	100.0%	254,500	97.9%	+4,848	+2.0%	1.08
Gross profit	50,714	52,723	21.6%	+2,009	+4.0%	55,309	22.2%	-	-	+2,585	+4.9%	1.08
Operating income	11,085	12,216	5.0%	+1,131	+10.2%	13,943	5.6%	13,000	107.3%	+1,726	+14.1%	1.10
Ordinary income	11,246	12,529	5.1%	+1,282	+11.4%	14,305	5.7%	13,260	107.9%	+1,775	+14.2%	1.09
Net income	6,348	7,057	2.9%	+708	+11.2%	7,824	3.1%	6,650	117.7%	+766	+10.9%	1.07

Non-consolidated Net sales and Profits

(Millions of yen)

	2009 Jan. - Jun.	2010 Jan. - Jun.				2011 Jan. - Jun.					
	Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Plan	Ratio to Plan	Difference to Last year	Change to Last year
Net sales	214,484	228,589	100.0%	+14,104	+6.6%	231,671	100.0%	239,800	96.6%	+3,081	+1.3%
Gross profit	46,955	49,119	21.5%	+2,164	+4.6%	51,233	22.1%	-	-	+2,113	+4.3%
Operating income	10,097	11,417	5.0%	+1,320	+13.1%	12,715	5.5%	12,200	104.2%	+1,298	+11.4%
Ordinary income	10,468	11,830	5.2%	+1,361	+13.0%	13,076	5.6%	12,540	104.3%	+1,245	+10.5%
Net income	6,028	6,687	2.9%	+659	+10.9%	7,296	3.1%	6,520	111.9%	+608	+9.1%

Quarterly change of consolidated Net sales

(Millions of yen)

	FY 2009	FY 2010			FY 2011		
	Amount	Amount	Difference to Last year	Change to Last year	Amount	Difference to Last year	Change to Last year
1Q (Jan. - Mar.)	114,910	124,734	+9,824	+8.5%	123,974	-760	-0.6%
2Q (Apr. - Jun.)	113,250	119,560	+6,310	+5.6%	125,169	+5,609	+4.7%
3Q (Jul. - Sept.)	93,763	104,681	+10,918	+11.6%	-	-	-
4Q (Oct. - Dec.)	108,003	114,516	+6,512	+6.0%	-	-	-

Quarterly change of consolidated Ordinary income

(Millions of yen)

	FY 2009	FY 2010			FY 2011		
	Amount	Amount	Difference to Last year	Change to Last year	Amount	Difference to Last year	Change to Last year
1Q (Jan. - Mar.)	4,569	5,079	+509	+11.2%	5,293	+214	+4.2%
2Q (Apr. - Jun.)	6,676	7,449	+773	+11.6%	9,011	+1,561	+21.0%
3Q (Jul. - Sept.)	1,221	2,101	+880	+72.1%	-	-	-
4Q (Oct. - Dec.)	3,959	4,877	+918	+23.2%	-	-	-

Consolidated Net sales by segments

(Millions of yen)

	2009 Jan. - Jun.	2010 Jan. - Jun.				2011 Jan. - Jun.			
	Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year
System Integration business	125,603	138,465	56.7%	+12,861	+10.2%	141,286	56.7%	+2,820	+2.0%
Service and Support business	101,563	104,705	42.9%	+3,142	+3.1%	107,104	43.0%	+2,398	+2.3%
Other business	993	1,123	0.5%	+130	+13.1%	753	0.3%	-370	-33.0%

Non-consolidated Net sales and Gross profit by segments

(Millions of yen)

		2009 Jan. - Jun.	2010 Jan. - Jun.				2011 Jan. - Jun.			
		Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year
Net sales	System Integration	114,664	125,388	54.9%	+10,724	+9.4%	126,227	54.5%	+839	+0.7%
	Service and Support	99,820	103,200	45.1%	+3,380	+3.4%	105,443	45.5%	+2,242	+2.2%
Gross profit	System Integration	22,174	23,938	48.7%	+1,764	+8.0%	25,982	50.7%	+2,043	+8.5%
	Service and Support	24,781	25,181	51.3%	+399	+1.6%	25,251	49.3%	+70	+0.3%

Non-consolidated Net sales by 4 segments

(Millions of yen)

		2009 Jan. - Jun.	2010 Jan. - Jun.				2011 Jan. - Jun.			
		Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year
System Integration business	SI related products	98,397	110,090	48.2%	+11,692	+11.9%	110,147	47.5%	+57	+0.1%
	Custom-made software etc.	16,266	15,298	6.7%	-967	-6.0%	16,080	6.9%	+781	+5.1%
Service and Support business	Supplies	46,293	49,631	21.7%	+3,338	+7.2%	52,388	22.6%	+2,756	+5.6%
	Maintenance, etc.	53,526	53,568	23.4%	+41	+0.1%	53,054	22.9%	-513	-1.0%

Consolidated Cash flows (Millions of yen)

	2009	2010	2011
	Jan. - Jun.	Jan. - Jun.	Jan. - Jun.
C/F from operating	24,256	25,469	24,913
C/F from investing	-2,943	-4,025	-2,477
C/F from financing	-4,194	-4,182	-4,206
Cash and cash equivalents at end of period	44,286	50,066	56,225

Consolidated Equity, Interest-bearing debt, ROE and ROA (Millions of yen)

	2009	2010	2011
	Jan. - Jun.	Jan. - Jun.	Jan. - Jun.
Equity	99,280	104,678	111,755
Interest-bearing debt	9,834	8,809	8,242
Total assets	212,844	224,414	234,647
Equity ratio	46.6%	46.6%	47.6%
Interest-bearing debt ratio	4.6%	3.9%	3.5%
ROE	6.47%	6.84%	7.11%
ROA	5.46%	5.83%	6.31%

Non-consolidated Key strategic business (Millions of yen)

	2009	2010 Jan. - Jun.		2011 Jan. - Jun.			
	Jan. - Jun.	Amount	Difference to Last year	Change to Last year	Amount	Difference to Last year	Change to Last year
"tanomail"	46,672	51,183	+4,510	+9.7%	54,240	+3,057	+6.0%
SMILE	3,564	3,626	+62	+1.7%	4,252	+625	+17.3%
ODS21	18,686	21,705	+3,019	+16.2%	22,340	+635	+2.9%
OSM	21,734	23,346	+1,612	+7.4%	24,509	+1,163	+5.0%
<As reference: Number of Sales>							(Units)
Copier	13,731	15,061	+1,330	+9.7%	16,196	+1,135	+7.5%
(of which color copier)	10,184	11,712	+1,528	+15.0%	13,324	+1,612	+13.8%
Server	16,269	18,423	+2,154	+13.2%	19,537	+1,114	+6.0%
PC	267,040	355,401	+88,361	+33.1%	352,385	-3,016	-0.8%

* The scope of calculation for copiers and color copiers has partially changed as of January-September, 2010. Figures for January-June of 2009 and January-June of 2010 are also indicated accordingly.

Future Plans**Plans of consolidated Net sales and profits** (Millions of yen)

	FY 2009	FY 2010		FY 2011	
	(Result)	(Result)	(Result)	(Plan)	(Plan)
	Amount	Amount	Change to Last year	Amount	Change to Last year
Net sales	429,927	463,493	+7.8%	486,000	+4.9%
Operating income	16,094	19,013	+18.1%	21,000	+10.4%
Ordinary income	16,427	19,508	+18.8%	21,500	+10.2%
Net income	8,782	10,631	+21.1%	10,720	+0.8%

Plans of consolidated Net sales by segments (Millions of yen)

	FY 2009	FY 2010		FY 2011	
	(Result)	(Result)	(Result)	(Plan)	(Plan)
	Amount	Amount	Change to Last year	Amount	Change to Last year
System Integration	226,688	253,541	+11.8%	268,100	+5.7%
Service and Support	200,938	208,008	+3.5%	216,500	+4.1%
Others	2,300	1,942	-15.5%	1,400	-27.9%