Business Structure (as of December 31, 2002)

General				Office of the President
Meeting				Office of Environmental Management
	Statutory			Corporate Planning Division
	Auditors Office			General Affairs & Human Resources Division
Board of Directors				Finance and Accounting Division
Directors		Corporate Management		Management Accounting Division
		Headquarters		MIS (Management Information System) Division
01	Office of			- Sales Administration Division
Chairman	Corporate Audit			Customer Relations Division
				Kansai Administration Division
President —		_		Chuo Sales Group 1
				Chuo Sales Group 2
				Josai Sales Group
			Metropolitan Office	Johoku Sales Group
				Tama Sales Group
				Keiyo Sales Group
				Kanagawa Sales Group
				Saitama Sales Group
				Osaka Northern Sales Group
				Osaka Southern Sales Group
			— Kansai Office —	Kyoto Branch
				Kobe Branch
				Hiroshima Branch
				Nagoya Branch
			Chubu Office	Mikawa Branch
				Sapporo Branch
				Sendai Branch
				Utsunomiya Branch
		0.1		Fukuoka Branch
				Metropolitan Sales Group
		Sales Management Headquarters	Large Account Sales	Kansai Sales Group
			Department	Local Branch Group
			Business Alliance Department	Large Account Sales Support Group
				Metropolitan Group
				Kansai Group
				Local Branch Group
				MRO Sales Group
			MRO (Maintenance, Repair	Merchandise Selection Group
			& Operations) Department	
			S&D (Shop & Direct) Sales	System Planning Group
			Department	α Land Group
			Hotel Business Department	Sales Promotion Group
			Department	Area System Sales Group
				Large Account CAD Sales Group
				Corporate Telecommunications System Sales Gro
				Merchandising Group
				Logistics Group
				Area Sales Promotion Group
				Area System Sales Promotion Group
				Telecommunications System Sales Promotion Gro
				Otsuka Document Solutions Promotion Group
				— Vertical Industry Sales Promotion Group
				Sales Planning Group CAD Sales Promotion Group
		Marketing Planning		Sales Planning Group CAD Sales Promotion Group Technical Sales Promotion Group
		Marketing Planning Headquarters		Sales Planning Group CAD Sales Promotion Group Technical Sales Promotion Group Apple Promotion Group
				Sales Planning Group CAD Sales Promotion Group Technical Sales Promotion Group
				Sales Planning Group CAD Sales Promotion Group Technical Sales Promotion Group Apple Promotion Group
				Sales Planning Group CAD Sales Promotion Group Technical Sales Promotion Group Apple Promotion Group Application Solution Center
				Sales Planning Group CAD Sales Promotion Group Technical Sales Promotion Group Apple Promotion Group Application Solution Center Technical Solution Center
				Sales Planning Group CAD Sales Promotion Group Technical Sales Promotion Group Apple Promotion Group Application Solution Center Technical Solution Center Customer Service Promotion Group
				Sales Planning Group CAD Sales Promotion Group Technical Sales Promotion Group Apple Promotion Group Application Solution Center Technical Solution Center Customer Service Promotion Group System Support Group