## Consolidated Financial Highlights

| OTSUKA CORPORATION and its Consolidated Subsidiaries Years ended December 31, 2003, 2004 and 2005 |  |  | Millions of yen | Thousands of U.S. dollars | \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2004 | 2005 | 2005 | Change |
| Net sales | $¥ 344,377$ | $¥ 372,481$ | $¥ 409,413$ | \$3,467,551 | +9.9 |
| System Integration Business | 225,842 | 238,729 | 258,275 | 2,187,479 | +8.2 |
| Service and Support Business | 116,665 | 130,959 | 149,100 | 1,262,815 | +13.9 |
| Other Business | 1,869 | 2,792 | 2,037 | 17,256 | -27.0 |
| Operating income | 9,221 | 17,009 | 21,911 | 185,576 | +28.8 |
| Recurring profit | 9,055 | 17,036 | 22,210 | 188,116 | +30.4 |
| Income before income taxes and minority interests | 4,619 | 18,548 | 20,552 | 174,074 | +10.8 |
| Net income | 2,457 | 11,247 | 11,747 | 99,494 | +4.4 |
| Total assets | 162,144 | 167,228 | 173,927 | 1,473,084 | +4.0 |
| Total interest-bearing debt | 36,858 | 21,337 | 11,695 | 99,059 | -45.2 |
| Total shareholders' equity | 43,978 | 54,667 | 58,920 | 499,030 | +7.8 |
| Net income per share (EPS) (Yen and U.S. dollars) | 77.67 | 355.88 | 371.72 | 3.15 | +4.5 |
| Dividends per share of common stock (Yen and U.S. dollars) | 20.00 | 55.00 | 75.00 | 0.64 | +36.4 |
| Cash flows from operating activities per share |  |  |  |  |  |
| Operating income to net sales ratio (\%) | 2.68 | 4.57 | 5.35 | - |  |
| Net income to net sales ratio (\%) | 0.71 | 3.02 | 2.87 | - |  |
| Total interest-bearing debt ratio (\%) | 22.73 | 12.76 | 6.72 | - |  |
| Shareholders' equity ratio (\%) | 27.12 | 32.69 | 33.88 | - |  |
| Return on equity (ROE) (\%) | 5.69 | 22.80 | 20.68 | - |  |

Note:
Figures for ROE are calculated using average shareholders' equity.
U.S. dollar amounts are computed using the December 31,2005 exchange rate of $¥ 118.07=$ US $\$ 1$.

Net sales


Note:
Rounding down sums of less than a million yen.

Total assets, Total interest-bearing debt

Operating income,
Recurring profit, Net income
Millions of yen

Operating income Recurring profit
Net income


Millions of yen

Total assets
Total interest-bearing debt


