## Consolidated Financial Highlights

| OTSUKA CORPORATION and Consolidated Subsidiaries Years ended December 31, 2006, 2007 and 2008 |  |  | Millions of yen | Thousands of U.S. dollars | \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2007 | 2008 | 2008 | Change |
| Net sales | 7433,617 | $¥ 469,481$ | ¥467,154 | \$5,133,002 | -0.5 |
| System Integration business | 263,425 | 279,753 | 266,476 | 2,927,996 | -4.7 |
| Service and Support business | 168,701 | 187,358 | 198,761 | 2,183,950 | +6.1 |
| Other business | 1,490 | 2,370 | 1,916 | 21,055 | -19.2 |
| Operating income | 26,158 | 30,051 | 27,089 | 297,657 | -9.9 |
| Recurring profit | 26,494 | 30,520 | 27,628 | 303,576 | -9.5 |
| Income before income taxes and minority interests | 26,350 | 33,597 | 25,934 | 284,964 | -22.8 |
| Net income | 15,621 | 18,856 | 14,371 | 157,910 | -23.8 |
| Total assets | 189,357 | 200,383 | 196,946 | 2,164,006 | -1.7 |
| Interest-bearing debt | 10,854 | 10,051 | 9,630 | 105,812 | -4.2 |
| Equity | 72,848 | 87,259 | 96,876 | 1,064,458 | +11.0 |
| Net income per share (EPS) (Yen and U.S. dollars) | 494.30 | 596.69 | 454.76 | 5.00 | -23.8 |
| Dividends per share of common stock (Yen and U.S. dollars) | 115.00 | 130.00 | 130.00 | 1.43 | - |
| Cash flows from operating activities per share (Yen and U.S. dollars) | 440.14 | 527.02 | 422.35 | 4.64 | -19.9 |
| Operating income to Net sales ratio (\%) | 6.03 | 6.40 | 5.80 | - |  |
| Net income to Net sales ratio (\%) | 3.60 | 4.02 | 3.08 | - |  |
| Interest-bearing debt ratio (\%) | 5.73 | 5.02 | 4.89 | - |  |
| Equity ratio (\%) | 38.47 | 43.55 | 49.19 | - |  |
| Return on equity (ROE) (\%) | 23.71 | 23.55 | 15.61 | - |  |

Note:
Equity = Total net assets - Share subscription rights - Minority interests
Figures for ROE are calculated using average equity.
U.S. dollar amounts are computed using the December 31,2008 exchange rate of $¥ 91.01=$ US\$1.

The dividends for 2006 include a $¥ 10$ special dividend commemorating the 45 th anniversary of the Company.

## Net sales



Note:
Sums of less than a million yen are rounded down.

Operating income, Recurring profit, Net income

Millions of yen


Total assets, Interest-bearing debt

Millions of yen


